



# ACCOUNTABILITY AGENT

Are you ready to roll up your sleeves and get to work? [Nail The Numbers](#) is the fiercest financial training agency around—on a mission to financially empower 50,000 North American Founders over the next five years! And we're recruiting a committed and courageous crew to make it happen!

As a NTN Accountability Agent, you're an essential member of our crew, one who will get us and our Founders to the finish line. Your mission... is to ensure our Founders complete all six steps of the [Financially Fierce Formula](#), and walk away with a wildly successful financial plan.

You're part bookkeeper and part coach, with a keen ear and sharp instincts. You can read between the lines and see past sabotaging behaviours. Your passion for entrepreneurship makes you an empathetic coach, but your desire to ensure every Founder flourished means you're not afraid of dishing out tough-love.

## Your Duties //

- Onboard and orient Founders with the [Financially Fierce Formula](#)
- Book and deliver 12 weekly, 15-minute, 1:1 Accountability Calls with new Founders
- Update CRM systems with meeting notes and feedback
- Notify HQ weekly of Founders' questions and setbacks
- Post Pro's answers in the discussion group
- Attend weekly group coaching calls [Financially Fierce Fridays]

## Your Superpowers //

Building an engaged and committed community and Crew is essential to our five-year plan. To this end, you thrive on building relationships and are motivated to see the people you work with succeed. Because you're no mere mortal, you also fortuitously possess the following superpowers:

- You're a natural with numbers: effortlessly navigating your way around excel formulas and cashflow projections.
- You're a balancing act: Able to encourage one's self-discovery and growth while fostering accountability and productivity.
- You're a magician: consistently delivering high-quality experiences despite limited time and physical connection.

## Your Strengths //

- Minimum of five years' experience within the entrepreneurial eco-system.
- Strong financial acumen. Previous experience in banking, bookkeeping or accounting is an asset.
- Excellent coaching and personnel development skills.
- Able to help Founders set clear goals, establish accountabilities, and create a motivating and positive mindset.



### **Tools of the Trade//**

**Zoom:** Where you'll connect with Founders for your Accountability Calls.

**Thinkific:** Are you familiar with the online education platform? This is currently where our Academy Drills are housed. Familiarity with Thinkific is an asset, but not a necessity.

**Excel:** Knowing your way around an excel formula as an absolute bonus.

**Clockify:** Our Accountability Call tracking system, where you'll be responsible for updating Founder files weekly.

**Google Calendar:** Keeping your calendar organized, updated and accessible is key to keeping HQ and our Founders on track.

### **Compensation**

You know the drill. Tell us what you need and for the right person, we'll do what we can to make it happen. Keep in mind, we're an aggressive startup with a five-year mission. We're looking to build a core Crew who will commit to the long-game, and excited to share in the payout!

### **Need-to-Know Information**

This position is 99% Remote Work-From-Home with a possible annual team meeting and Founder Formal.

This job description is not all-inclusive and certain activities, duties, or responsibilities may be required of the employee as needed.

### **Next Steps**

[Nail The Numbers](#) is an online numeracy skills and training agency equipping Founders in building wildly successful, financially viable businesses. We're known for recruiting the world's fiercest financial experts, leading kick-ass Bootcamps, and industrious ingenuity and economic impact. The financial fortitude of Founders is what drives us every day!

Are you ready to play a major role in helping to forge ferocity in Founders, and the incredible impact the ripple effect our Founders have on the communities they serve?

Send us an email. Attach your cover letter and resume with minimum compensation requirements. Just be straight forward and tell us what you need to make - saves us all time and lets us know if you are the kind of straight shooter we like to work with.